

Chartered Accountants

THE SKYVIEW 10 18th Floor, "NORTH LOBBY" Survey No. 83/1, Raidurgam Hyderabad – 500 032, India

Tel: +91 40 6141 6000

Independent Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To The Board of Directors of Gland Pharma Limited

Report on the audit of the Standalone Financial Results

Opinion

We have audited the accompanying statement of quarterly and year to date standalone financial results of Gland Pharma Limited (the "Company") for the quarter ended March 31, 2021 and for the year ended March 31, 2021 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information of the Company for the quarter ended March 31, 2021 and for the year ended March 31, 2021.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Standalone Financial Results

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income of the Company and other financial information in accordance with the applicable accounting standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the



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preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



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We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

- a. The Statement includes the results for the quarter ended March 31, 2021 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2021 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.
- b. Figures for the quarter ended December 31, 2020 represent the derived figures between the reviewed figures in respect of the nine months period ended December 31, 2020 and the figures for the half year ended September 30, 2020, which were not subject to audit or review.
- c. We have not audited or reviewed the comparative financial information appearing in the Statement for the corresponding quarter ended March 31, 2020 which have been presented solely based on the information compiled by the management and has been approved by the Board of Directors.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

JCAI Firm Registration Number: 101049W/E300004

per Navneet Rai Kabra

Partner

Membership No.: 102328

UDIN: 21102328AAAACR9418

Hyderabad May 17, 2021



GLAND PHARMA LIMITED

Corporate Identity Number: U24239TG1978PLC002276
Registered Office: Sy. No. 143 - 148, 150 and 151, Near Gandi Maisamma 'X' Roads, D.P. Pally, Dundigal Dundigal - Gandi Maisamma (M), Medchal-Malkajgiri District, Hyderabad 500 043, Telangana, India Tel: +91 40 3051 0999; Website: www.glandpharma.com; E-mail: investors@glandpharma.com

Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2021

		Overten anded	(₹ in million) Year ended		
•	Quarter ended 31-Mar-21 31-Dec-20 31-Mar-20			31-Mar-21 31-Mar-20	
Particulars Particulars	Audited	Unaudited	Unaudited		
	(Refer note 3)	(Refer note 5)	(Refer note 4)	Audited	Audited
1. Income	`	`	`		
Revenue from operations	8,877.48	8,594.19	6,352.38	34,628.76	26,332.40
Other income	472.14	351.30	462.01	1,347.76	1,391.68
Total income	9,349.62	8,945.49	6,814.39	35,976.52	27,724.08
2. Expenses					
Cost of materials consumed	4,424.95	4,607.73	1,874.60	17,491.63	10,902.54
Purchases of traded goods	41.26	28.51	21.66	161.98	186.73
Changes in inventories of finished goods, stock-in-trade	(550.70)	(567.56)	659.23	(2,734.87)	(69.04)
and work-in-progress	(330.70)	(307.30)	039.23	(2,734.87)	(09.04)
Power and fuel	192.59	193.40	181.68	745.85	785.00
Employee benefits expense	782.96	821.67	672.03	3,113.60	2,776.62
Depreciation expense	249.22	249.65	240.78	987.80	945.87
Finance expense	10.21	11.59	4.74	34.11	71.82
Other expenses	709.28	868.12	544.55	2,827.90	2,195.88
Total expenses	5,859.77	6,213.11	4,199.27	22,628.00	17,795.42
3. Profit before tax (1-2)	3,489.85	2,732.38	2,615.12	13,348.52	9,928.66
4. Tax expense					
Current tax	889.40	692.56	668.43	3,394.46	2,513.97
Deferred tax charge/(credit)	13.13	(1.25)	(1.24)	1.20	(318.21)
Taxes for earlier years	(17.19)	-		(17.19)	4.32
Total tax expense	885.34	691.31	667.19	3,378.47	2,200.08
5. Profit for the period/year (3-4)	2,604.51	2,041.07	1,947.93	9,970.05	7,728.58
6. Other comprehensive income					
Items that will not be reclassified subsequently to					
profit or loss:					
Re-measurement loss/(gain) on employee defined	(4.63)	(10.51)	24.25	11.64	69.75
benefit plans Deferred tax charge/(credit) credit on remeasurement of					
defined benefit plans	1.16	2.65	(6.10)	(2.93)	(17.55)
Other comprehensive income (net of tax)	(3.47)	(7.86)	18.15	8.71	52.20
7. Total comprehensive income (after taxes) (5-6)	2,607.98	2,048.93	1,929.78	9,961.34	7,676.38
8. Paid up equity share capital (Face value of ₹1/- each)	163.59	163.28	154.95	163.59	154.95
9. Other equity				58,869.26	36,307.40
10. Earnings per equity share (Face value of ₹1/- each):					
(Not annualised for the quarter)		16			
Basic (₹)	15.93	12.83	12.57	63.07	49.88
Diluted (₹)	15.88	12.82	12.57	62.99	49.88





Notes:

- 1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015, this Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2021 ("Audited Standalone Financial Results") of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 17, 2021. The statutory auditors have expressed an unmodified audit opinion on the standalone financial
- 2. The Audited Standalone Financial Results of the Company have been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act 2013, as amended read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015, as amended (the "Listing requirements").
- 3. The figures of the quarter ended March 31, 2021 are the balancing figures between audited figures in respect of the full financial year and the published unaudited year-to-date figures up to the end of the third quarter of the current financial year, which were subjected to a limited review.
- 4. The standalone financial results and other information for the quarter ended March 31, 2020 have not been audited or reviewed by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.
- 5. The standalone financial results for the corresponding quarter ended December 31, 2020 represent the derived figures between the reviewed figures in respect of the nine months period ended December 31, 2020 and the figures for the half year ended September 30, 2020, which were not subject to audit or review by our statutory auditors.
- 6. The Company has completed Initial Public Offer (IPO) of 43,196,968 Equity Shares of the face value of ₹1/- each at an issue price of ₹1,500/- per Equity Share, comprising offer for sale of 34,863,635 shares by Selling Shareholders and fresh issue of 8,333,333 shares. Pursuant to the IPO, the Equity Shares of the Company were listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") on November 20, 2020.

7. The utilisation of the net IPO proceeds is summarised below:

(₹ in million)

Objects of the issue	Amount as per	Revised Amount	Utilisation upto	Unutilised amounts
	prospectus		31-Mar-21	as at 31-Mar-21
Funding incremental working capital requirement	7,695.00	7,695.00	3,703.12	3,991.88
Funding capital expenditure requirement	1,680.00	1,680.00	105.45	1,574.55
General corporate purpose	2,864.68	2,875.00	2,875.00	=
Total	12,239.68	12,250.00	6,683.57	5,566.43

IPO proceeds which were unutilised as at March 31, 2021 were temporarily invested in deposits with scheduled commercial bank and in monitoring agency

- 8. The Code of Social Security 2020 ('Code') relating to employee benefits during employment and post-employment received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period in which the Code becomes effective.
- 9. The outbreak of COVID-19 in many countries has brought about disruptions to businesses around the world and uncertainty to the global economy. The Company is closely monitoring the impact of the pandemic on all aspects of its business, including how it will impact its customers, employees, vendors and business partners. Based on the current estimates, the Company expects to fully recover the carrying amount of assets and does not foresee any significant impact on its operations. The Company will continue to closely monitor any material changes to future economic conditions.
- 10. The Audited Standalone Balance Sheet and Audited Standalone Statement of Cash Flows are set out in Annexure I and Annexure II respectively.
- 11. The previous periods numbers have been regrouped/rearranged wherever necessary to conform the current period presentation.
- 12. The above Audited Standalone Financial Results of the Company are available on the Company's website www.glandpharma.com and also on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com), where the shares of the Company are listed.





For and on behalf of the Board Gland Pharma Limited

Srinivas Sadu Managing Director and CEO DIN No. 06900659

Hyderabad

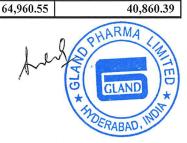
May 17, 2021

Annexure I Audited Standalone Balance Sheet as at March 31, 2021 (₹ in million) As at As at **Particulars** 31-Mar-21 31-Mar-20 ASSETS Non-current assets 9,671.49 Property, plant and equipment 9,534.86 Capital work-in-progress 3,378.06 1,884.66 Right-of-use assets 7.46 9.51 Financial assets 5.49 Investments 69.52 69.15 Other financial assets Tax assets (net) 20.71 14.51 Other non-current assets 713.79 748.17 13,729.89 12,397.49 Current assets Inventories 12,751.68 7,562.79 Financial assets Loans 2.54 4.96 Trade receivables 6,709.71 6,017.85 Cash and cash equivalents 4,919.15 1,694.97 Bank balances other than cash and cash equivalents 25,132.87 11,556.96 151.01 Other financial assets 422.08 95.35 Tax assets (net) Other current assets 1,292.63 1,379.01 51,230.66 28,462.90 Total Assets 64,960.55 40,860.39 **EQUITY AND LIABILITIES Equity** Equity share capital 163.59 154.95 36,307.40 Other equity 58,869.26 59,032.85 36,462.35 Liabilities Non-current liabilities Financial liabilities 39.34 40.69 Borrowings Other financial liabilities 24.97 26.58 Deferred tax liability (net) 738.81 740.54 803.12 807.81 **Current liabilities** Financial liabilities Trade payables Total outstanding dues of micro, small and medium enterprises 65.97 33.15 Total outstanding dues of creditors other than micro, small and medium enterprises 3,940.58 2,457.79 Other financial liabilities 174.09 303.79 174.79 Provisions 251.32



Current tax liabilities (net)
Other current liabilities

Total Equity and Liabilities



107.23

513.48

3,590.23

286.90

405.72

5,124.58

Annexure II

Audited Standalone Statement of Cash Flows for the year ended March 31, 2021

(₹ in million						
Particulars	Year ended					
2	31-Mar-21	31-Mar-20				
Cash flow from operating activities		0.000 ((
Profit before tax	13,348.52	9,928.66				
Adjustments to reconcile profit before tax to net cash flows	007.00	0.45.07				
Depreciation expense	987.80	945.87				
Allowance for credit losses	1.22	43.15				
Bad debts written off	2.76	16.16				
Interest expense	28.45	61.50				
Finance charges on leases	0.66	1.01				
Employee stock option compensation	155.34	164.84				
Unrealised foreign exchange gain	(113.64)	(222.26)				
Provision for doubtful debts, no longer required written back	(29.83)	-				
Profit on disposal of property, plant and equipment (net)	(0.24)	(173.93)				
Interest income	(859.49)	(514.86)				
Operating profit before working capital changes	13,521.55	10,250.14				
Movements in working capital:						
Increase in trade receivables	(602.01)	(805.17)				
(Increase)/Decrease in inventories	(5,188.89)	1,555.97				
Increase in loans, deposits and others	(28.90)	(6.73)				
Decrease in other assets	77.19	520.57				
Increase/(Decrease) in trade payables and other financial liabilities	1,427.48	(2,146.73)				
(Decrease)/Increase in provisions and other liabilities	(42.87)	82.67				
Cash generated from operations	9,163.55	9,450.72				
Income tax paid (net of refunds)	(3,114.25)	(2,441.37)				
Net cash flow from operating activities (A)	6,049.30	7,009.35				
Cash flows from investing activities						
Purchase of property, plant and equipment	(2,287.76)	(1,946.62)				
Proceeds from disposal of property, plant and equipment	4.30	238.86				
Investment in bank deposits (net)	(13,575.91)	(6,387.49)				
Interest received	619.37	434.47				
Investment made in subsidiary	(5.49)	-				
Net cash flow used in investing activities (B)	(15,245.49)	(7,660.78)				
Cash flows from financing activities						
Proceeds from issue of equity shares (net of issue expenses)	12,250.00	_				
Proceeds from the exercise of employee stock option	168.07	_				
Repayment of long-term borrowings	(8.91)	(5.30)				
Payment towards interest portion of lease liabilities	(0.66)	(1.01)				
Payment towards principal portion of lease liabilities	(1.25)	(0.90)				
Interest paid	(22.65)	(61.50)				
Net cash flows from/(used in) financing activities (C)	12,384.60	(68.71)				
Net increase in cash and cash equivalents (A+B+C)	3,188.41	(720.14)				
Effect of exchange differences on cash and cash equivalents held in foreign currency	35.77	51.09				
Cash and cash equivalents at the beginning of the year	1,694.97	2,364.02				
Cash and cash equivalents at the end of the year	4,919.15	1,694.97				
Components of cash and cash equivalents	4,717.13	1,074.71				
Cash on hand	0.21	0.67				
With banks in current account	3,048.99	1,394.70				
With banks in deposit account	1,869.95	299.60				
Total cash and cash equivalents	4,919.15	1,694.97				
Total Cash and Cash equivalents	4,515.13	1,094.97				



