

Chartered Accountants

THE SKYVIEW 10 18th Floor, "NORTH LOBBY" Survey No. 83/1, Raidurgam Hyderabad – 500 032, India

Tel: +91 40 6141 6000

Independent Auditor's Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To The Board of Directors of Gland Pharma Limited

Report on the audit of the Consolidated Financial Results

Opinion

We have audited the accompanying statement of quarterly and year to date consolidated financial results of Gland Pharma Limited ("Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group") for the quarter ended March 31, 2021 and for the year ended March 31, 2021 ("Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations"). Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended March 31, 2020, as reported in these consolidated financial results have been approved by the Holding Company's Board of Directors, but have not been subjected to audit/review.

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the report of the other auditor on separate audited financial statements/ financial results/financial information of the subsidiary, the Statement:

- i. includes the results of Holding Company and its subsidiary Gland Pharma International Pte. Ltd. ("the Subsidiary");
- ii. are presented in accordance with the requirements of the Listing Regulations in this regard; and
- gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of the consolidated net profit and other comprehensive income and other financial information of the Group for the quarter ended March 31, 2021 and for the year ended March 31, 2021.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditor in terms of their report referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Consolidated Financial Results

The Statement has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit and other comprehensive income and other financial information of the Group in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the



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Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid. In preparing the Statement, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are also responsible for overseeing the financial reporting process of the Group.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are Under appropriate the circumstances. Section 143(3)(i) we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference financial statements in place to and operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group of which we are the independent auditors to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of the financial information of such entities included in the Statement of which we are the independent auditors. For the other entities included in the Statement, which have been audited by other auditor, such other auditor remains responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



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We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities Exchange Board of India under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

Other Matters

The accompanying Statement includes the audited financial results/statements and other financial information, in respect of:

One subsidiary, whose financial results/statements include total assets of Rs 5.76 Mn as at March 31, 2021, total revenues of Rs Nil and Rs Nil, total net loss after tax of Rs, 0.42 Mn and Rs, 0.42 Mn, total comprehensive loss of Rs. 0.42 Mn and Rs. 0.42 Mn, for the quarter and the year ended on that date respectively, and net cash inflows of Rs. 5.48 Mn for the year ended March 31, 2021, as considered in the Statement which have been audited by their respective independent auditor.

The independent auditor's report on the financial statements/financial results/financial information of this entity have been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on the reports of such auditor and the procedures performed by us as stated in paragraph above.

This subsidiary is located outside India whose financial results/financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial results / financial statements of such subsidiary located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Holding Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiary located outside India is based on the report of other auditor and the conversion adjustments prepared by the management of the Holding Company and audited by us.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the report of the other auditor.

The Statement includes the results for the quarter ended March 31, 2021 being the balancing figures between the audited figures of the consolidated financial results in respect of the full financial year ended March 31, 2021 and the published unaudited year-to-date figures of the standalone financial results up to the end of the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations. The Holding Company is preparing the consolidated financial results/statements for the first time and the comparative figures of the quarter ended December 31, 2020 and quarter and year ended March 31, 2020 represents the figures of the standalone financial results/statements of the Holding Company for the corresponding periods. Further, the figures for the quarter ended December 31, 2020 represent the derived figures between the reviewed standalone figures in respect of the nine months period ended December 31, 2020 and the figures for the half year ended September 30, 2020, which were not subject to audit or review.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

IÇAI Firm Registration Number: 101049W/E300004

per Navneet Rai Kabra Partner

Membership No.: 102328

UDIN: 21102328AAAACS5222

Hyderabad May 17, 2021



GLAND PHARMA LIMITED

Corporate Identity Number: U24239TG1978PLC002276

Registered Office: Sy. No. 143 - 148, 150 and 151, Near Gandi Maisamma 'X' Roads, D.P. Pally, Dundigal Dundigal - Gandi Maisamma (M), Medchal-Malkajgiri District, Hyderabad 500 043, Telangana, India Tel: +91 40 3051 0999; Website: www.glandpharma.com; E-mail: investors@glandpharma.com

Statement of Audited Consolidated Financial Results for the quarter and year ended March 31, 2021

		Quarter ended	(₹ in million) Year ended			
Particulars	31-Mar-21 31-Dec-20 31-Mar-20			31-Mar-21		
	Audited	Unaudited	Unaudited	31-Wai-21	Audited	
	(Refer note 4)	(Refer note 3)	(Refer note 3 and 5)	Audited	(Refer note 3)	
1. Income						
Revenue from operations	8,877.48	8,594.19	6,352.38	34,628.76	26,332.40	
Other income	472.14	351.30	462.01	1,347.76	1,391.68	
Total income	9,349.62	8,945.49	6,814.39	35,976.52	27,724.08	
2. Expenses						
Cost of materials consumed	4,424.95	4,607.73	1,874.60	17,491.63	10,902.54	
Purchases of traded goods	41.26	28.51	21.66	161.98	186.73	
Changes in inventories of finished goods, stock-in-						
trade and work-in-progress	(550.70)	(567.56)	659.23	(2,734.87)	(69.04	
Power and fuel	192.59	193.40	181.68	745.85	785.00	
Employee benefits expense	782.96	821.67	672.03	3,113.60	2,776.62	
Depreciation expense	249.22	249.65	240.78	987.80	945.87	
Finance expense	10.21	11.59	4.74	34.11	71.82	
Other expenses	709.70	868.12	544.55	2,828.32	2,195.88	
Total expenses	5,860.19	6,213.11	4,199.27	22,628.42	17,795.42	
3. Profit before tax (1-2)	3,489.43	2,732.38	2,615.12	13,348.10	9,928.66	
4. Tax expense	5,465.45	2,752.50	2,013.12	15,546.10	2,720.00	
Current tax	889.40	692.56	668.43	2 204 46	2.512.07	
			1000 10000-1	3,394.46	2,513.97	
Deferred tax charge/(credit)	13.13	(1.25)	(1.24)	1.20	(318.21	
Taxes for earlier years	(17.19)		=	(17.19)	4.32	
Total tax expense	885.34	691.31	667.19	3,378.47	2,200.08	
5. Profit for the period/year (3-4)	2,604.09	2,041.07	1,947.93	9,969.63	7,728.58	
Attributable to:			1			
- Owners of the Company	2,604.09	2,041.07	1,947.93	9,969.63	7,728.58	
- Non-controlling interests	·=·	=	-	=		
6. Other comprehensive income			2			
Items that will be reclassified subsequently to profit or loss:	ri e					
Exchange differences on translation of net investment	I.					
in foreign operations	0.01	-	-	0.01	-	
Items that will not be reclassified subsequently to						
profit or loss:						
Re-measurement loss/(gain) on employee defined	(4.63)	(10.51)	24.25	11.64	69.75	
benefit plans	(4.03)	(10.51)	24.25	11.64	09.73	
Deferred tax charge/(credit) credit on remeasurement	1.16	2.65	(6.10)	(2.93)	(17.55	
of defined benefit plans						
Other comprehensive income (net of tax)	(3.46)	(7.86)	18.15	8.72	52.20	
7. Total comprehensive income (after taxes) (5-6) Attributable to:	2,607.55	2,048.93	1,929.78	9,960.91	7,676.38	
- Owners of the Company	2 (07 55	2 0 40 02	1 020 50	0.060.04	W (W (20	
- Non-controlling interests	2,607.55	2,048.93	1,929.78	9,960.91	7,676.38	
8. Paid up equity share capital (Face value of ₹1/-			; -	-	_	
each)	163.59	163.28	154.95	163.59	154.95	
9. Other equity				58,868.83	36,307.40	
10. Earnings per equity share (Face value of ₹1/-				- 2		
each): (Not annualised for the quarter)						
Basic (₹)	15.93	12.83	12.57	63.07	49.88	
Diluted (₹)	15.88	12.82	12.57	62.99	49.88	





Notes:

- 1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015, this Statement of Audited Consolidated Financial Results for the quarter and year ended March 31, 2021 ("Audited Consolidated Financial Results") of Gland Pharma Limited (the "Holding Company" or the "Company") and its subsidiary, (the Holding Company and its subsidiary together referred to as the "Group") has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 17, 2021. The statutory auditors have expressed an unmodified audit opinion on the consolidated financial results.
- 2. The Audited Consolidated Financial Results of the Group have been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act 2013, as amended read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015, as amended (the "Listing requirements").
- 3. The Company has subscribed to the 100% shares of Gland Pharma International Pte. Ltd., Singapore (the "Subsidiary") on March 10, 2021. The Holding Company is preparing the consolidated financial results and other financial information for the first time and the comparative figures for the quarter and year ended March 31, 2021 represents the figures of the standalone financial results and other financial information of the Holding Company for the respective periods.
- 4. The figures of the quarter ended March 31, 2021 are the balancing figures between audited figures of the consolidated financial results in respect of the full financial year and the published unaudited year-to-date figures of the standalone financial results up to the end of the third quarter of the current financial year, which were subjected to a limited review.
- 5. The Consolidated financial results and other information for the quarter ended March 31, 2020 have not been audited or reviewed by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.
- 6. The Holding Company has completed Initial Public Offer (IPO) of 43,196,968 Equity Shares of the face value of ₹1/- each at an issue price of ₹1,500/- per Equity Share, comprising offer for sale of 34,863,635 shares by Selling Shareholders and fresh issue of 8,333,333 shares. Pursuant to the IPO, the Equity Shares of the Company were listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") on November 20, 2020.

7. The utilisation of the net IPO proceeds is summarised below:

(₹ in million)

The utilisation of the net if O proceeds is summarised below.					
Objects of the issue	Amount as per	Revised Amount	Utilisation upto	Unutilised amounts	
y .	prospectus		31-Mar-21	as at 31-Mar-21	
Funding incremental working capital requirement	7,695.00	7,695.00	3,703.12	3,991.88	
Funding capital expenditure requirement	1,680.00	1,680.00	105.45	1,574.55	
General corporate purpose	2,864.68	2,875.00	2,875.00		
Total	12,239.68	12,250.00	6,683.57	5,566.43	

IPO proceeds which were unutilised as at March 31, 2021 were temporarily invested in deposits with scheduled commercial bank and in monitoring agency account.

- 8. The Code of Social Security 2020 ('Code') relating to employee benefits during employment and post-employment received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Group will assess the impact of the Code when it comes into effect and will record any related impact in the period in which the Code becomes effective.
- 9. The Group operates in one single reportable business segment- "Pharmaceuticals".
- 10. The outbreak of COVID-19 in many countries has brought about disruptions to businesses around the world and uncertainty to the global economy. The Group is closely monitoring the impact of the pandemic on all aspects of its business, including how it will impact its customers, employees, vendors and business partners. Based on the current estimates, the Group expects to fully recover the carrying amount of assets and does not foresee any significant impact on its operations. The Group will continue to closely monitor any material changes to future economic conditions.
- 11. The Audited Consolidated Balance Sheet and Audited Consolidated Statement of Cash Flows are set out in *Annexure A* and *Annexure B* respectively.
- 12. The previous periods numbers have been regrouped/rearranged wherever necessary to conform the current period presentation.
- 13. The above Audited Consolidated Financial Results of the Group are available on the Company's website www.glandpharma.com and also on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com), where the shares of the Holding Company are listed.





For and on behalf of the Board Gland Pharma Limited

Srinivas Sadu Managing Director and CEO

DIN No. 06900659

Hyderabad May 17, 2021

Annexure A Audited Consolidated Balance Sheet as at March 31, 2021 (₹ in million) As at As at **Particulars** 31-Mar-21 31-Mar-20 ASSETS Non-current assets Property, plant and equipment 9,534.86 9,671.49 3,378.06 1,884.66 Capital work-in-progress 9.51 Right-of-use assets 7.46 Financial assets 69.15 Other financial assets 69.52 20.71 14.51 Tax assets (net) 713.79 748.17 Other non-current assets 13,724.40 12,397.49 Current assets 12,751.68 7,562.79 Inventories Financial assets Loans 2.54 4.96 6,709.71 6,017.85 Trade receivables Cash and cash equivalents 4,924.63 1,694.97 Bank balances other than cash and cash equivalents 25,132.87 11,556.96 422.08 151.01 Other financial assets Tax assets (net) 95.35 Other current assets 1,292.91 1,379.01 51,236.42 28,462.90 64,960.82 40,860.39 Total Assets **EQUITY AND LIABILITIES** Equity Equity share capital 163.59 154.95 Other equity 58,868.83 36,307.40 Equity attributable to the owners of the Company 59,032.42 36,462.35 Non-controlling interests Liabilities Non-current liabilities Financial liabilities 39.34 40.69 Borrowings 24.97 26.58 Other financial liabilities Deferred tax liability (net) 738.81 740.54 807.81 803.12 Current liabilities Financial liabilities Trade payables Total outstanding dues of micro, small and medium enterprises 65.97 33.15 3,941.28 2,457.79 Total outstanding dues of creditors other than micro, small and medium enterprises Other financial liabilities 174.09 303.79 251.32 174.79 Provisions Current tax liabilities (net) 286.90 107.23 Other current liabilities 405.72 513.48 5,125.28 3,590.23 64,960.82 40,860.39 **Total Equity and Liabilities**





Annexure B Audited Consolidated Statement of Cash Flows for the year ended March 31, 2021 (₹ in million) Year ended Year ended Particulars 31-Mar-21 31-Mar-20 Cash flow from operating activities 13,348.10 9,928.66 Profit before tax Adjustments to reconcile profit before tax to net cash flows 987.80 945.87 Depreciation expense 1.22 43.15 Allowance for credit losses Bad debts written off 2.76 16.16 28.45 61.50 Interest expense Finance charges on leases 0.66 1.01 155.34 164.84 Employee stock option compensation Unrealised foreign exchange gain (113.64)(222.26)Provision for doubtful debts, no longer required written back (29.83)Profit on disposal of property, plant and equipment (net) (0.24)(173.93)(859.49)(514.86)Interest income 13,521.13 10,250.14 Operating profit before working capital changes Movements in working capital: (805.17)Increase in trade receivables (602.01)(Increase)/Decrease in inventories (5,188.89)1.555.97 Increase in loans, deposits and others (28.90)(6.73)76.91 520.57 Decrease in other assets 1,428.17 (2,146.73)Increase/(Decrease) in trade payables and other financial liabilities (Decrease)/Increase in provisions and other liabilities (42.87)82.67 9,450.72 9,163.54 Cash generated from operations Income tax paid (net of refunds) (3,114.25)(2,441.37)6,049.29 7,009.35 Net cash flow from operating activities (A) Cash flows from investing activities (2,287.76)(1,946.62)Purchase of property, plant and equipment 238.86 Proceeds from disposal of property, plant and equipment 4.30 (6,387.49)(13,575.91)Investment in bank deposits (net) 619.37 434.47 Interest received (15,240.00)(7,660.78)Net cash flow used in investing activities (B) Cash flows from financing activities Proceeds from issue of equity shares (net of issue expenses) 12,250.00 Proceeds from the exercise of employee stock option 168.07 (5.30)(8.91)Repayment of long-term borrowings (1.01)Payment towards interest portion of lease liabilities (0.66)Payment towards principal portion of lease liabilities (1.25)(0.90)(22.65)(61.50)Net cash flows from/(used in) financing activities (C) 12,384.60 (68.71)3,193.89 (720.14)Net increase in cash and cash equivalents (A+B+C) 51.09 Effect of exchange differences on cash and cash equivalents held in foreign currency 35.77 Cash and cash equivalents at the beginning of the year 1,694.97 2,364.02 Cash and cash equivalents at the end of the year 4,924.63 1,694.97 Components of cash and cash equivalents Cash on hand 0.21 0.67 1,394.70 3,054.47 With banks in current account 1,869.95 299.60 With banks in deposit account 4,924.63 1,694.97 Total cash and cash equivalents



